

## La Compagnie Fruitière, the European leader in exotic fruits, renews its shareholding

***Unigrains, IDIA Capital Investissement, Société Générale Capital Partenaires and  
SOFIPACA, minority shareholders since 2014, reinvest***

**Paris & Marseille, October 27<sup>th</sup>, 2025** – La Compagnie Fruitière a leading producer and importer of exotic fruits in Europe, announces the renewal of its shareholding. On this occasion, Unigrains, IDIA Capital Investissement, Société Générale Capital Partenaires and SOFIPACA, minority shareholders since 2014, reinvested to support a new development cycle focused on expanding production in Africa, strengthening proprietary maritime logistics and diversifying distribution networks and services.

Founded in 1938 in Marseille as an importer of fruits from Africa, La Compagnie Fruitière is now a fully integrated company – production, logistics, ripening and distribution. Each year, it markets more than 900kt of exotic fruits, including 86% bananas and 6% pineapples. With sales of roughly 935 million euros and more than 22,500 employees, La Compagnie Fruitière is the largest private employer in Cameroon and the second largest in Côte d'Ivoire.

La Compagnie Fruitière intends to continue expanding its production surfaces in Africa and develop new markets, particularly in the United Kingdom and Northern Europe. At the same time – in line with its vertical integration approach – La Compagnie Fruitière will strengthen its proprietary maritime logistics division to ensure seamless monitoring from production to delivery.

**Sébastien HASELINT, Chief Investment Officer with Unigrains**, declared: *“We are delighted to renew our commitment to La Compagnie Fruitière. In a dynamic market, where bananas are the second most consumed fruit in France, La Compagnie Fruitière will continue to position itself as the industry reference.”*

**François Terrier, Investment Director with IDIA Capital Investissement**, added: *“We have been supporting La Compagnie Fruitière in its growth projects for over 10 years; true to our role as an active minority shareholder, we are delighted to renew our commitment and support for projects driven by a unique integrated model. Our support reflects the continuity of a long-standing partnership and demonstrates our shared ambition to foster sustainable and competitive growth.”*

**Ann-Sophie Coste, Investment Officer with Société Générale Capital Partenaires**, added: *“We are delighted to continue supporting La Compagnie Fruitière, a group that combines historical expertise and operational excellence. Its solid integrated model enables it to maintain European leadership in a demanding market and stands out for its strong commitment to social and environmental responsibility, a guarantee of sustainability and long-term growth.”*

**Paul Tabourin, Investment Director with SOFIPACA**, concluded: *“We are particularly proud to reaffirm our commitment to La Compagnie Fruitière, an iconic company in the region, and to continue supporting its many development projects.”*

## Actors involved in the transaction

### La Compagnie Fruitière

- Jérôme Fabre, Stéphane Muffat

### Advisors to La Compagnie Fruitière

- **Legal:** Cabinet Chammas & Marcheteau (Christophe Blondeau)

### Investors

- **Unigrains** (Sébastien Haselint, Pascal Bridier, Julie Bourget, Aline Picaut)
- **IDIA Capital Investissement** (François Terrier, Clément Barlet, Jean Lebreton)
- **Société Générale Capital Partenaires** (Ann-Sophie Coste)
- **SOFIPACA** (Paul Tabourin)

### Advisors to Investors

- **Legal:** Agilys (Baptiste Bellone, Madalina Suru, Sophie Auvergne, Alexis Le Douche)

### About Unigrains

Unigrains, an investment company specializing in the agri-food and agro-industry sectors, has been supporting companies for over 60 years, providing their managers with tailor-made equity and quasi-equity financial solutions, as well as recognized sector expertise. Today, Unigrains manages over 1 billion euros, and is a partner to 80 companies, intervening at various stages of their development, notably during capital reorganization, strategic investments and external growth operations.

For further information: [www.unigrains.fr](http://www.unigrains.fr)

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### About IDIA Capital Investissement

IDIA Capital Investissement is the national proprietary asset management company of Crédit Agricole Group, specialized in equity support for SMEs and mid-sized companies across all sectors, with recognized expertise in agri-food, healthcare, and energy transition sectors. IDIA CI stands out as a long-term minority financial shareholder, fostering a close and trust-based approach alongside management teams, combining financial and extra-financial performance. IDIA CI also manages Crédit Agricole Group's land and forestry holdings and oversees Crédit Agricole SA's investments in specific funds.

Target investments range from 1 to 50 million euros. Total funds managed by IDIA Capital Investissement amount to 2.9 billion euros.

For further information: [www.ca-idia.com](http://www.ca-idia.com)

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### About Société Générale Capital Partenaires

Société Générale Capital Partenaires (SGCP) supports shareholder-managers of SMEs and mid-sized companies through a growth and proximity approach. Leveraging its evergreen model and the bank's equity capital, SGCP takes minority stakes in companies for amounts ranging from 1 to 35 million euros in various contexts: external or organic growth, capital transmission, shareholder restructuring and financial structure optimization. Each year, SGCP teams, based in Paris, Lille, Strasbourg, Lyon, Marseille, Bordeaux and Rennes, invest between 150 and 200 million euros in around twenty transactions, confirming their long-term commitment to financing businesses and the economy.

For further information: <https://capitalpartenaires.societegenerale.com/fr/>

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### About SOFIPACA

Since 1984, SOFIPACA, a subsidiary of Crédit Agricole Provence Côte d'Azur et Alpes Provence regional banks, has supported mid-sized companies and SMEs in the South of France in growth capital, capital transmission or shareholder restructuring projects. SOFIPACA has a strong track record of investing in local businesses, with the aim of contributing to their growth. A long-term financial investor and minority shareholder, SOFIPACA adapts to each company's projects by supporting management teams in implementing their growth strategy without interfering in their operations. The independent, human-sized team enables simple and direct dialogue with managers and ensures responsiveness in decision making.

For further information: [www.sofipaca.fr](http://www.sofipaca.fr)

LinkedIn: <https://fr.linkedin.com/company/sofipaca>